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Hibiscus Plc experience a 200% increase in functionality with B1 Usability Package

Hibiscus Plc is one of UK's leading manufacturers of hazard warning labels and software with nearly 40 years of experience and specialized in providing high-quality labeling solutions for the chemical and hazardous goods industries. Their clients vary from some of the biggest names in the chemical industry to smaller, niche companies and everyone in between.

COMPANY NAME

Hibiscus Plc

WEBSITE

www.hibiscus-plc.co.uk

INDUSTRY

Chemical labels

EMPLOYEES

30+

BOYUM SOLUTIONS

B1 Usability Package, B1 Print & Delivery, CRM for Outlook

FEATURED PARTNER

Ascarii

Customer Challenges

- Using business processes external to SAP B1, creating room for errors and drawbacks
- Completing basic documentation became time consuming, especially impacting quotations
- Previous system failed the test for ease of use when it came to things such as customer reports, hidden amongst multiple layers of golden arrows and filter criteria

Solution

- Full integration with the SAP platform, leaving behind external systems and completing processes and importing data into SAP Business One.
- B1 Usability Package provides flexibility and a high level of customisations

Results

- New level of flexibility to the system, with visible improvements from day 1 via the dashboards
- External processes migrated internally
- Improved timescales on quoting and call backs
- Greater visibility over customer base, allowing to react in a timely manner to an every changing landscape

"As a company, we felt a greater degree of control over the system itself (…). Users felt a sense of ownership, with the levels of customization allowed."

Simon Hargraves / IT Manager

Hibiscus Plc

SAP Business One