



## COMPANY NAME

Overstory

## WEBSITE

[www.overstory.com.au](http://www.overstory.com.au)

## INDUSTRY

Winery

## EMPLOYEES

15

## BOYUM SOLUTIONS

B1 Usability Package, B1 Print & Delivery

## FEATURED PARTNER

Solutions Plus Partnership Pty Ltd

## Overstory gains the flexibility of clever automation and calculation with B1UP & P&D

Overstory is located in Australia, and it is focused on-farm biodiversity. The company is growing high-quality grapes to produce pure, expressive wines and establishing welcoming spaces for people to experience their creations. They are a forward-thinking company, seeking to establish wine brands and destinations that endure. The company is also building an energy-efficient, low-impact winery onsite.



### Customer Challenges

- Difficult to accurately calculate the wine tax.
- Tax reconciliation was more difficult and time-consuming.



### Solution

- Automated calculation of wine tax based on criteria of both the wine (item) if it is an application of the wine tax or not as well as customer and rebate time. This links to UDT in SAP and complex B1UP coding that takes into account the different criteria and apply the correct tax rate.



### Results

- Mandatory tax reporting saves about 20% time compared to manual calculation in excel.
- Improvement in sales administration and finance with the flexibility of clever automation.

*"BOYUM PRODUCTS PROVIDE GREAT FLEXIBILITY TO DEVELOP CREATIVE SOLUTIONS AND AUTOMATION OF PROCESSES."*

Storme Marques / CFO