



With the Boyum products, Juliana Drivhuse now has a **reliable** solution and become **more efficient**

COMPANY NAME

Juliana Drivhuse

EMPLOYEES

160

WEBSITE

www.drivhuscenter.dk/

INDUSTRY

Production of greenhouses

BOYUM SOLUTIONS

B1 Usability Package, B1 Print & Delivery

FEATURED PARTNER

BitPeople A/S

Juliana Drivhuse, founded in 1963 in Denmark is today one of the world's leading greenhouse manufacturers for private use. Challenges with their old add-ons made it difficult to communicate effectively between departments and created more errors but the implementation of the Boyum products allowed them to save time and become more efficient.



Customer Challenges

- The sales,- offer, and general handling of orders took longer because the old features and functions did not meet their needs.
- The processes and the communication between the departments were not efficient and took a long time.



Solution

- Juliana was looking for a solution to streamline, visualize and automate processes between sales and delivery.
- B1 Usability Package and B1 Print & Delivery allow you to improve the processes and adapt the system to the exact needs of the users.



Results

- Time-saving in the processes has made us more efficient and freed up time in the sales department.
- Fewer errors in communication between sales and production, which has resulted in financial savings.
- More flexible functions, which have been made more manageable, as Boyum's user interface is easier to use than SAP B1UP.

"THANKS TO BOYUM'S PRODUCTS WE CAN NOW ADAPT SAP BUSINESS ONE TO THE PROCESSES IN OUR COMPANY. THIS HAS RELIEVED OUR EMPLOYEES AND FREED UP TIME FOR MORE VALUE-CREATING WORK, WHILE AT THE SAME TIME WE HAVE BECOME MORE EFFICIENT."

Peter Jensen, Consultant

